May Membership Analysis Report GAT Constitutional Area 5 - China

GAT Area Leader: Wing-Kun Tam

July to May (11 months) Cumulative Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	0	2	9	7	47
Cancelled Clubs	43	8	3	4	6
Charter Members	279	564	693	473	1,552
New Members	300	5,965	3,060	4,477	7,034
Drops	1,128	1,424	1,194	1,029	975
Net Gain	-161	5,955	3,194	4,487	8,165

May Only Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	0	0	0	0	6
Cancelled Clubs	0	0	0	0	0
Charter Members	33	16	21	18	144
New Members	8	19	67	182	315
Drops	93	109	153	123	85
Net Gain	-15	-32	-48	107	417

Quarter 4 Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	1	1	3	5	15
Cancelled Clubs	1	0	4	1	1
Charter Members	425	328	343	246	474
New Members	50	1,100	532	873	1,035
Drops	7,086	5,695	5,968	4,757	257
Net Gain	-6,126	-3,750	-4,726	-3,325	1,374

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July to May (11 months) Cumulative Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	11
Coun		Cancelled Clubs	6	3	2	0	4
		Charter Members	134	265	221	107	391
		New Members	33	2,772	769	1,179	3,720
		Dropped Members	370	533	512	316	195
		Net Gain	35	2,845	742	1,215	4,091
MD NA	Undistricted	New Clubs	0	1	9	6	9
		Cancelled Clubs	0	0	0	0	0
		Charter Members	9	42	237	166	235
		New Members	230	220	250	329	271
		Dropped Members	264	202	190	196	231
		Net Gain	5	96	319	321	321
GAT Group	Total	New Clubs	0	1	9	6	20
·		Cancelled Clubs	6	3	2	0	4
		Charter Members	143	307	458	273	626
		New Members	263	2,992	1,019	1,508	3,991
		Dropped Members	634	735	702	512	426
		Net Gain	40	2,941	1,061	1,536	4,412

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May Only Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

2019-2020 2020-2021 2021-2022 2022-2023 2023-2024 **MD China** China **New Clubs Cancelled Clubs** Coun **Charter Members New Members Dropped Members** Net Gain -20 -17 -78 Undistricted MD NA **New Clubs Cancelled Clubs Charter Members New Members Dropped Members** -14 Net Gain

-14

-34

-74

New Clubs

Net Gain

Cancelled Club
Charter Members

New Members

Dropped Members

GAT Group Total

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Quarter 4 Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	1
Coun		Cancelled Clubs	1	-1	2	0	0
		Charter Members	230	185	107	73	34
		New Members	5	815	219	237	328
		Dropped Members	3,400	2,814	2,468	1,953	45
		Net Gain	-2,898	-1,531	-1,986	-1,498	335
MD NA	Undistricted	New Clubs	1	1	3	2	5
		Cancelled Clubs	0	1	0	0	0
		Charter Members	23	24	86	42	123
		New Members	33	69	42	74	26
		Dropped Members	200	214	170	317	21
		Net Gain	-135	-116	-36	-196	146
GAT Group	Total	New Clubs	1	1	3	2	6
•		Cancelled Club	1	0	2	0	0
		Charter Members	253	209	193	115	157
		New Members	38	884	261	311	354
		Dropped Members	3,600	3,028	2,638	2,270	66
		Net Gain	-3,033	-1,647	-2,022	-1,694	481

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July to May (11 months) Cumulative Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	12
Coun		Cancelled Clubs	8	3	0	3	0
		Charter Members	79	140	93	81	479
		New Members	24	1,664	893	1,271	1,520
		Dropped Members	305	215	217	157	288
		Net Gain	-150	1,774	909	1,321	1,924
GAT Group	Total	New Clubs	0	0	0	0	12
		Cancelled Clubs	8	3	0	3	0
		Charter Members	79	140	93	81	479
		New Members	24	1,664	893	1,271	1,520
		Dropped Members	305	215	217	157	288
		Net Gain	-150	1,774	909	1,321	1,924

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May Only Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	1
Coun		Cancelled Clubs	0	0	0	0	0
		Charter Members	12	6	6	6	28
		New Members	0	1	26	89	74
		Dropped Members	19	14	7	56	35
		Net Gain	-3	3	26	49	87
GAT Group	Total	New Clubs	0	0	0	0	1
		Cancelled Club	0	0	0	0	0
		Charter Members	12	6	6	6	28
		New Members	0	1	26	89	74
		Dropped Members	19	14	7	56	35
		Net Gain	-3	3	26	49	87

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Quarter 4 Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	2	3
Coun		Cancelled Clubs	0	0	0	1	0
		Charter Members	81	29	54	72	145
		New Members	9	160	205	416	440
		Dropped Members	2,009	1,145	1,690	1,256	101
		Net Gain	-1,852	-897	-1,353	-722	530
GAT Group	Total	New Clubs	0	0	0	2	3
		Cancelled Club	0	0	0	1	0
		Charter Members	81	29	54	72	145
		New Members	9	160	205	416	440
		Dropped Members	2,009	1,145	1,690	1,256	101
		Net Gain	-1,852	-897	-1,353	-722	530

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July to May (11 months) Cumulative Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	14
Coun		Cancelled Clubs	27	1	0	1	1
		Charter Members	57	93	109	96	422
		New Members	10	1,304	1,140	1,656	1,504
		Dropped Members	137	447	227	343	213
		Net Gain	-2	1,236	1,228	1,582	1,832
MD NA	Undistricted	New Clubs	0	1	0	1	1
		Cancelled Clubs	2	1	1	0	1
		Charter Members	0	24	33	23	25
		New Members	3	5	8	42	19
		Dropped Members	52	27	48	17	48
		Net Gain	-49	4	-4	48	-3
GAT Group	Total	New Clubs	0	1	0	1	15
·		Cancelled Clubs	29	2	1	1	2
		Charter Members	57	117	142	119	447
		New Members	13	1,309	1,148	1,698	1,523
		Dropped Members	189	474	275	360	261
		Net Gain	-51	1,240	1,224	1,630	1,829

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May Only Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	1
Coun		Cancelled Clubs	0	0	0	0	0
		Charter Members	3	0	4	8	24
		New Members	0	0	0	13	79
		Dropped Members	4	5	16	32	13
		Net Gain	2	-1	0	-1	100
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	2	3	0
		Dropped Members	0	0	2	9	0
		Net Gain	0	0	0	-5	0
GAT Group	Total	New Clubs	0	0	0	0	1
•		Cancelled Club	0	0	0	0	0
		Charter Members	3	0	4	9	24
		New Members	0	0	2	16	79
		Dropped Members	4	5	18	41	13
		Net Gain	2	-1	0	-6	100

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Quarter 4 Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	6
Coun		Cancelled Clubs	0	0	2	0	1
		Charter Members	91	90	75	36	172
		New Members	3	56	59	136	233
		Dropped Members	1,472	1,522	1,638	1,216	77
		Net Gain	-1,236	-1,206	-1,379	-927	368
MD NA	Undistricted	New Clubs	0	0	0	1	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	21	23	0
		New Members	0	0	7	10	8
		Dropped Members	5	0	2	15	13
		Net Gain	-5	0	28	18	-5
GAT Group	Total	New Clubs	0	0	0	1	6
•		Cancelled Club	0	0	2	0	1
		Charter Members	91	90	96	59	172
		New Members	3	56	66	146	241
		Dropped Members	1,477	1,522	1,640	1,231	90
		Net Gain	-1,241	-1,206	-1,351	-909	363

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